

# Tailwater Technical Consulting

Your Full Service Engineering Solutions Provider

HOW CAN WE ADD VALUE TO YOUR BOTTOM LINE TODAY?



# Why TTC?

#### **Key Challenges:**

- Finding and implementing the right technical support
- ➤ Setting up the scope of work with the epc contractors

Tailwater Capital recognized the need of the portfolio companies. Tailwater technical consulting (TTC) was created to help overcome key challenges.



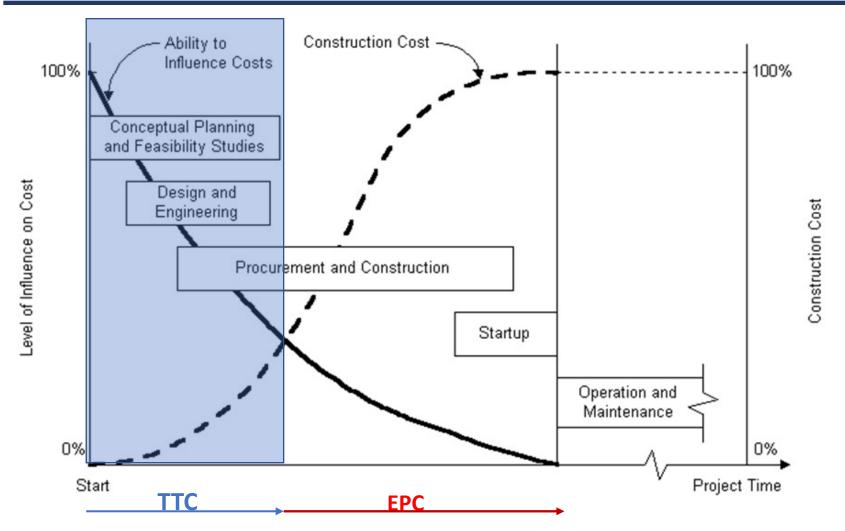
#### What Can We Do For YOU?

- > Strategies on how to overcome obstacles and grow
- Conceptual scopes and estimates to facilitate decisions
- Engineering packages and cost estimates to facilitate funding
- Construction packages for project execution
- Commissioning and startup plans
- Solutions for operating issues
- ➤ Optimizing your assets to minimize capex/opex

#### OUR TEAM HAS DONE IT ALL!



#### Project, Cost, Influence and Schedule





#### Our Mission

- ✓ Provide engineering solutions that add value to <u>YOUR</u> bottom line
- ✓ Enable you to maximize profitability of your assets
- ✓ Provide answers so you can make informed decisions
- ✓ Provide guidelines for safe and reliable operation of <u>your</u> assets



#### What Makes Us Different?

- ➤ Most engineering firms lack an operations background; <u>WE</u> don't.
- ➤ <u>We</u> understand business drivers and design systems to maximize asset runtime and profitability.
- ➤ <u>We</u> look beyond "on time/on budget" and focus on operability and reliability of assets.
- $\triangleright$  We get to the root cause of process issues and fix them right the <u>first</u> time.



## Our Expertise

Our Core team has over 95 years of cumulative experience in the Energy industry, including:

- ✓ Process Design
- ✓ Troubleshooting and Debottlenecking
- ✓ Plant and Pipeline Optimization
- ✓ Operations and Start-Up Support
- ✓ High-Fidelity Simulation Studies using CFD and FEA
- ✓ Project Management
- ✓ Due Diligence Studies
- ✓ Asset Management
- ✓ Contract Negotiations



# What is CFD and What can We Can Do with it



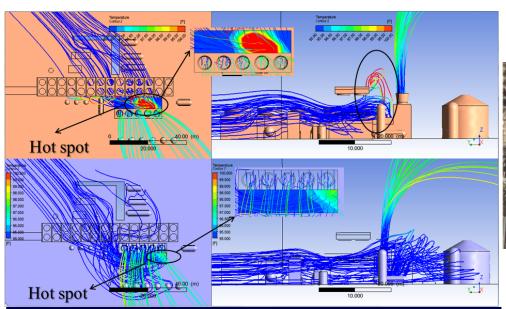
#### **CFD**

- ➤ CFD is also known as <u>Computational Fluid Dynamics</u>. It is the ability to see inside of a process, which allows problems to be found before the first piece of steel is laid.
- Remember: paper is always cheaper than steel and remodel jobs, cost twice the price and twice the time.



#### WSAC Arrangement

- ☐ Issue: Existing air coolers obstructing wind direction
- ☐ Recommendation: Modeled both scenarios and showcased issues
- ☐ Outcome: Built as per the recommendation



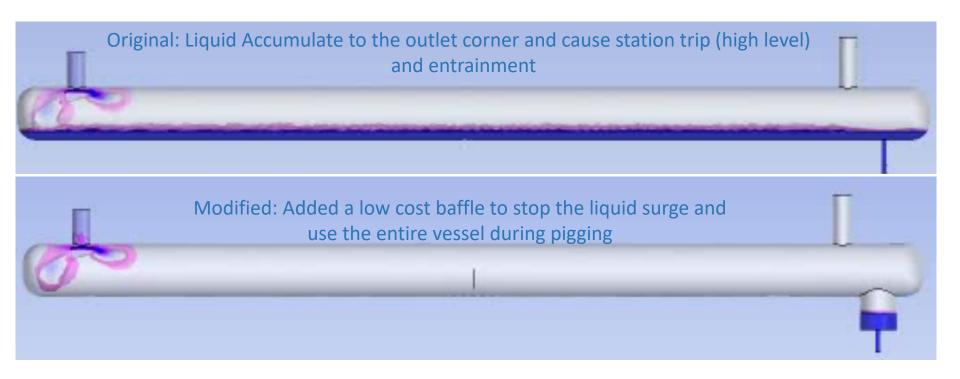




## Separation Issues

<u>Issue:</u> Liquids shot through slug catcher during pigging causing tripping of station multiple times.

Approach: Modeled complex transient multiphase flows that showed the problem.





# Savings to the Customer

- ➤ Based off the CFD work, WSAC arrangement was fixed. Decisions made early and change orders avoided. Project executed with minimal time delay and issues.
- Separator redesign saved the cost of replacing the vessel at a savings of \$3mm dollars. In addition it help to limit operational upsets during large slugging events.



# Questions?